

**AMERICAN WAGYU ASSOCIATION  
NATIONAL CONVENTION SALE**

**Saturday, October 31, 2009**

**Reno, Nevada**

**Convention Headquarters-Grand Sierra Resort**

**SALE SPONSORED BY THE AMERICAN WAGYU ASSOCIATION**

**RALPH VALDEZ- SALE COMMITTEE CHAIRMAN**

**SALE MANAGED BY JAMES DANEKAS & ASSOCIATES, INC**

1. **Nomination Fee:** \$125 per Lot (\$100.00 will go to prorated sale costs, \$25.00 will be a processing fee which will be refundable on all lots that arrive at the sale.) Entries that are no shows will forfeit all the nomination fees. Nomination fees are non-refundable. All nominations are subject to acceptance by the sale committee.
2. **Nominations are due August 1, 2009.** Nominations received after that date will be charged an additional \$50/lot late fee and are subject to acceptance or refused by the sale committee.
3. **Nominations will be charged the following costs:**
  - Prorated sale costs, include advertising, sale catalog, postage, supplies, facilities, veterinarian, labor, feed, bedding and any other expenses connected with the conduct of the sale. \$100 of the nomination fees will go towards sale costs.
  - 6% Commission on sales and no sales (5% to the Sales Manager and 1% to the auctioneer). For any No Sale lots commissions are charged on the price at which the individual exits the ring.
  - 1% to the American Wagyu Association.
  - Expenses charged directly to the consigners including brand, beef council, and transfers.
4. Nominations are open to all members in good standing with the American Wagyu Association. All must be officially registered with the American Wagyu Association. Embryos, pregnancies, flushes and semen are eligible for nomination.
5. Separate lot bulls born between 1-1-04 and 4-1-09 are eligible for nomination. Separate lot females born between 1-1-02 and 4-1-09 are eligible for nomination. Paired females born between 1-1-02 and 11-1-07 are eligible for nomination. Current year bull and heifer calves may sell along side their dam, but must be a minimum of 60 days of age. Dry females must be four months safe in calf prior to the sale date.
6. Consignors are urged to offer services and breeding privileges on all female consignments.
7. Cattle must be sound and of good quality. Unsound, bad udders, bad eyes and low quality are subject to sale committee acceptance. All nominations and pedigrees will be screened by the sale committee. Nominations that do not meet the sale committee standards will not be allowed to sell.
8. This is an unaltered sale, however it is encouraged to have your entries halter broke, gentle and docile. Bad dispositions will not be accepted by the sale committee.
9. Sale order will be determined by the sale committee and sale management.
10. All bulls must be semen, trich, TB, BVD and leptospirosis tested. Females must be official calf hood vaccinates for brucellosis. Open heifer must have a breeding exam. All bred females must have a pregnancy exam within 30 days prior to the sale by an accredited veterinarian and the preg status must be recorded on or accompany the health papers.
11. Legitimate substitutions will be allowed.
12. All cattle must be registered prior to nomination. Cattle not registered at time of nomination will not be accepted.
13. Footnotes are limited to 50 words. Breeding, calving and performance data will be incorporated and not subject to the 50 word footnote.
14. Photos of your live animal nomination must be submitted. The sale committee will have the right to accept or reject photos for use in the catalog.
15. All paperwork must go through the sale management office. No direct transfers allowed. No proceeds will be dispersed to any consigner until all paperwork is completed and to the sale management office. Proceeds will only be paid to consigners only after purchases have been paid for and funds have cleared the bank.

16. The sale may take up to 30 working days to close. Sellers must be aware of the time to collect proceeds, clear checks and pay bills. Only after all the bills are received can the sale be closed. JDA is acting as an agent and seller will be paid after the proceeds have been collected from the buyer. All sales & guarantees are between buyer and seller. All nominations, nomination fees, papers and other information must be submitted no later than August 1, 2009.

**Send nomination form, fees and papers to:**

American Wagyu Association  
National Convention Sale  
c/o James Danekas & Associates, Inc  
9960 Business Park Dr. # 170  
Sacramento, CA 95827  
(916)-362-2697 ♦ Fax: (916)-362-4015  
Email: [jdainc@cwo.com](mailto:jdainc@cwo.com)  
Make checks payable to: James Danekas & Associates

**Questions:**

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