

AMERICAN WAGYU ASSOCIATION **NATIONAL CONVENTION SALE**

Saturday, October 16, 2010
Paris, Kentucky

Convention Headquarters
Hyatt Regency Lexington
401 West High Street
Lexington, Kentucky 40507
(859) 253-1234

SALE SANCTIONED BY THE AMERICAN WAGYU ASSOCIATION
MICHAEL GOODELL - SALE COMMITTEE CHAIRMAN
RALPH VALDEZ - SALE COMMITTEE VICE CHAIRMAN
SALE MANAGED BY JAMES DANEKAS & ASSOCIATES, INC.

1. **Nomination Fee.** \$500 per Lot. Nomination fees are non-refundable. All nominations are subject to acceptance by sale committee.
2. **Nominations are due August 1, 2010.** Nominations received after that date will be charged an additional \$100/lot late fee and are subject to acceptance by the sale committee.
3. **Nominations will be charged the following costs:**
Prorated sale costs, include advertising, sale catalog, postage, supplies, facilities, veterinarian, labor, feed, bedding and any other expenses connected with the conduct of the sale.
6% Commission on sales and no sales (5% to the Sale Manager and 1% to the auctioneer). For any No Sale lots commissions are charged on the price at which the individual exits the ring.
1% to the American Wagyu Association.
Expenses charged directly to the consigners including brand, beef council, and transfers.
4. Nominations are open to all members in good standing with the American Wagyu Association. All nominations must be officially registered with the American Wagyu Association. Embryos, pregnancies, flushes and semen are eligible for nomination.
5. Separate lot bulls born between 1-1-05 and 4-1-10 are eligible for nomination. Separate lot females born between 1-1-03 and 4-1-10 are eligible for nomination. Paired females born between 1-1-03 and 11-1-08 are eligible for nomination. Current year bull and heifer calves may sell alongside their dam, but must be a minimum of 60 days of age at the time of the sale. Dry females must be four months safe in calf prior to the sale date.
6. Consignors are urged to offer services and breeding privileges on all female consignments.
7. Cattle must be sound and of good quality. Unsound, bad udders, bad eyes and low quality nominations are subject to sale committee acceptance. All nominations and pedigrees will be screened by the sale committee. Nominations that do not meet the sale committee standards will not be allowed to sell.

- 8.** This is an unaltered sale; however it is encouraged to have your entries halter broke, gentle and docile. Bad dispositions will not be accepted by the sale committee.
- 9.** Sale order will be determined by the sale committee and sale management.
- 10.** All bulls must be semen, trich, TB, BVD and Lepto tested. All paperwork establishing fulfillment of these requirements must be presented at sale venue.
- 11.** All females must be official calf hood vaccinates for brucellosis, TB, and BVD tested. Open heifers must have a breeding examination. All bred females must have a pregnancy examination within 30 days prior to the sale by an accredited veterinarian and the pregnancy status must be recorded on the nominations accompanying health papers. All paperwork establishing fulfillment of these requirements must be presented at sale venue.
- 12.** All nominations must have been tested and have the results from testing for the following genetic conditions: Claudin-16 (CL16), Chediak-Higashi Syndrome (CHS), Erythrocyte Membrane Protein Band III Deficiency (Band 3), Factor XI Deficiency (F11), and Bovine Blood Coagulation Factor XIII Deficiency (F13). See contact information from iGenix below.
- 13.** Legitimate substitutions will be allowed with the approval of the sale committee.
- 14.** All cattle must be registered with the American Wagyu Association prior to nomination. Cattle not registered at the time of nomination will not be accepted.
- 15.** Footnotes are limited to 100 words. Breeding, calving and performance date will be incorporated and not subject to the 100 word footnote.
- 16.** Photos of your live animal nomination must be submitted. The sale committee will have the right to accept or reject photos for the use in the sale catalog.
- 17.** All paperwork must go through the sale management office. No direct transfers will be allowed. No proceeds will be dispersed to any consigner until all paperwork is completed and received by the sale management office. Proceeds will only be paid to cosigners only after purchases have been paid in full and funds have cleared the bank.
- 18.** The sale may take up to 30 working days to close. Sellers must be aware of the time to collect proceeds, clear checks and pay bills. Only after all the bills are received can the sale be closed. JDA is acting as an agent and seller will be paid after the proceeds have been collected from the buyer. All sales and guarantees are between buyer and seller. All nominations, nomination fees, papers and other information must be submitted no later than August 1, 2010.
- 19.** Nominations are encouraged to be in place at the Cane Ridge Cattle Co. sale barn by 2:00 PM on Thursday October 14, 2010.
- 20.** Entries are encouraged to contact the state of Kentucky to identify any requirements associated with the movement of cattle from their point of origin.

Send nomination form, and fees and paperwork to:

American Wagyu Association
National Convention Sale
c/o James Danekas & Associates, Inc
9960 Business Park Dr. # 170
Sacramento, CA 95827
(916) 362-2697 Fax: (916) 362-4015
Email: jdainc@cwo.com

Make checks payable to: James Danekas & Associate

Questions:

Michael Goodell
211 Sandy Hill Drive
Augusta, WI 54722
(715) 271-8021
muddyflatscattle@live.com

Ralph Valdez
88 W. Crescent Harbor Rd.
Oak Harbor, WA 98277
(306) 941-0644
rh@oakharbor.net

The following lab is authorized by the American Wagyu Association to conduct testing for the genetic disorders set out in this document. The iGenix website has all the information and documents you will need from ordering your test swabs to receiving your results. The cost of the test per animal is \$83 plus shipping charges.

AgProDx, an iGenix Inc. company
Contact: Dr. Tera Eerkes
Phone: 206.855.6932
7865 NE Day Rd. West Ste. 103
Bainbridge Island, WA 98110

Website: www.AgProDx.com
Email: teerkes@AgProDx.com